What is a destination?

Thomas Hjelm, Destination Utö 2019-04-03



In 2013 we asked some questions...



What are we?



What are we?

Why do people visit Utö?



How do we make the visit unforgettable?

What are we?

Why do people visit Utö?



Why do people visit Utö?

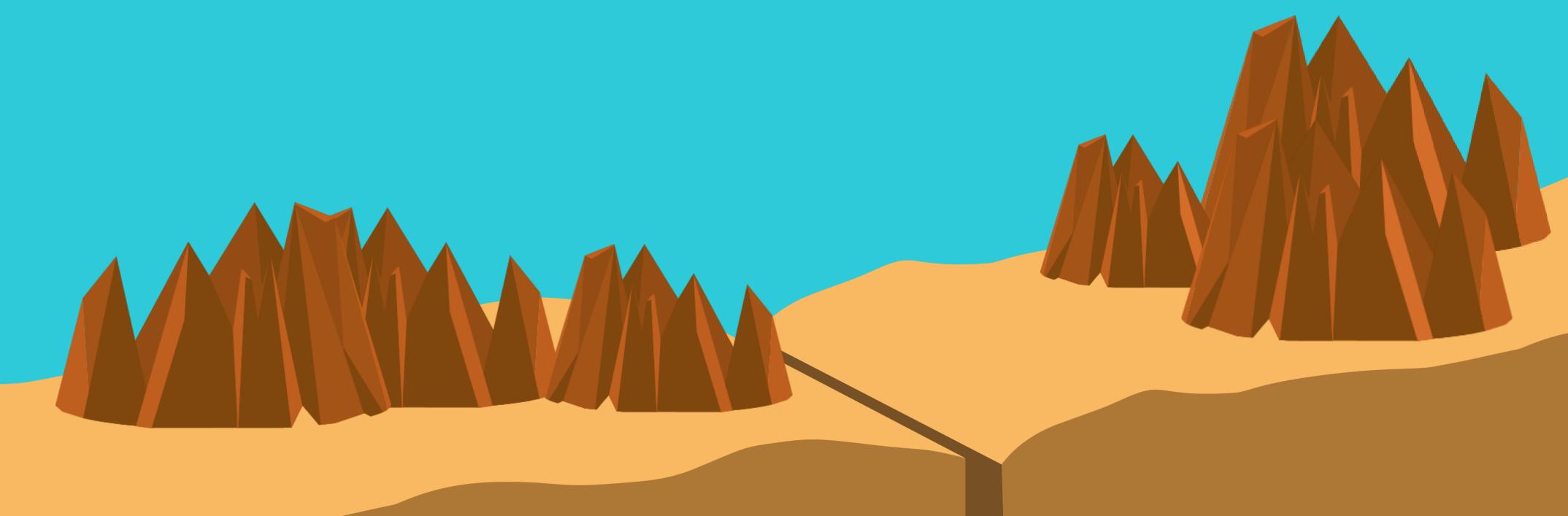
A journey through time

To answer this, we had to go back in time. Way back in time.



300 million years ago

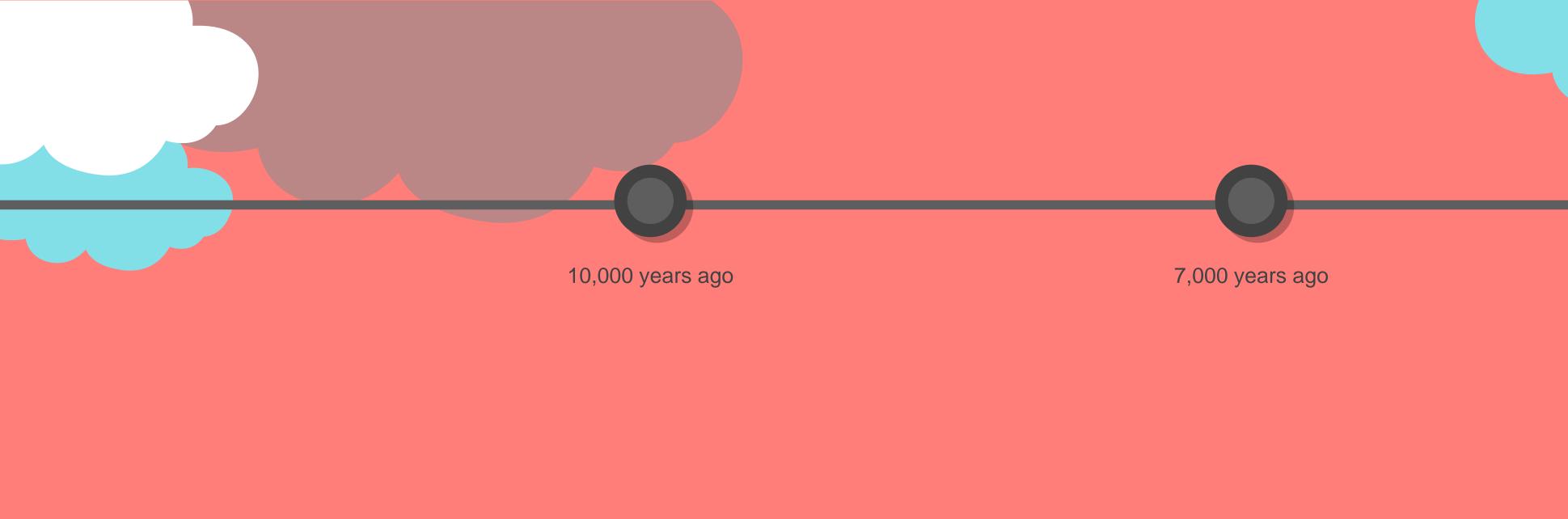
Utö was created as two gigantic tectonic plates collided.





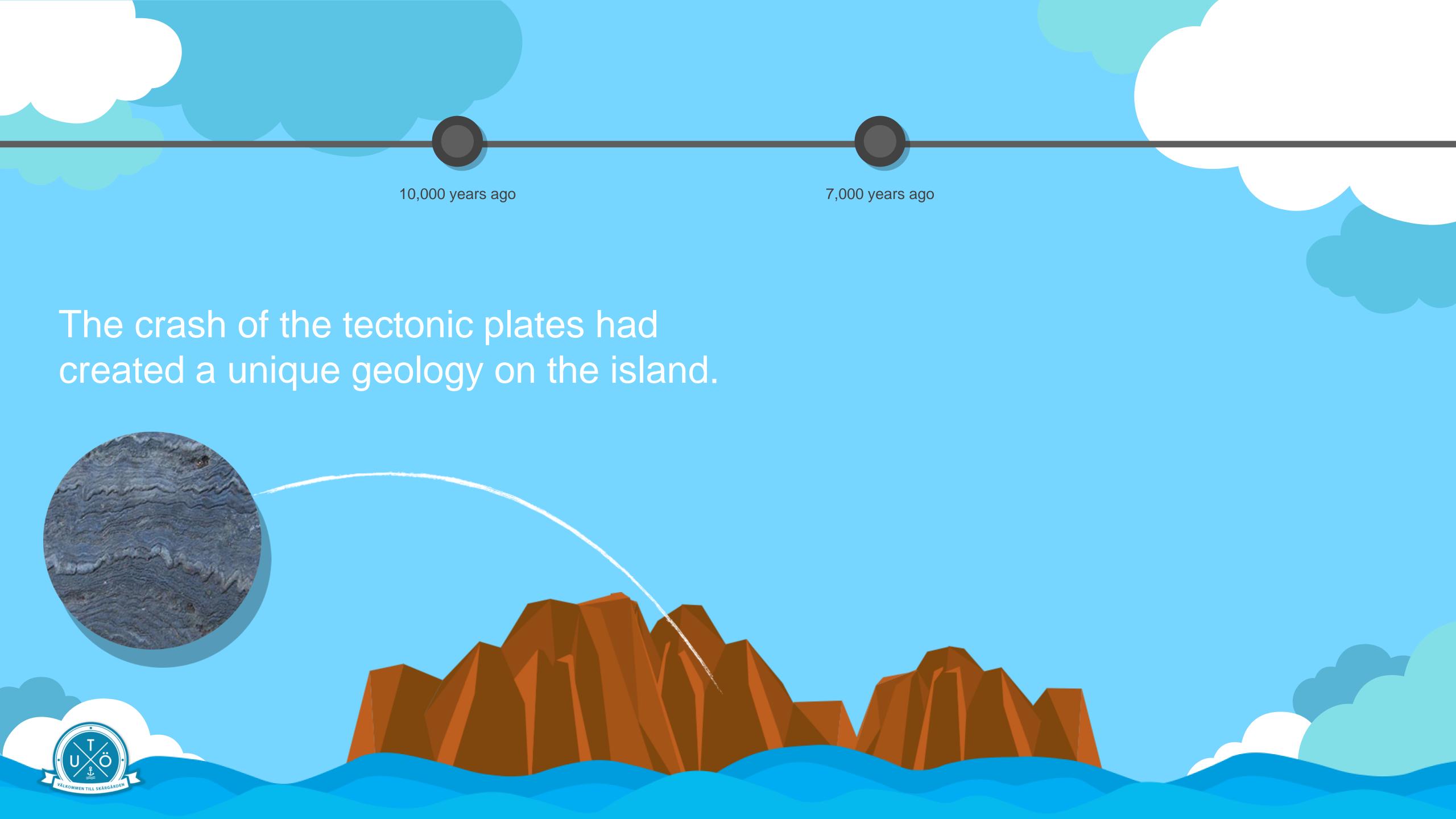






As the ice melted and the landmasses started rising, Utö emerged from the Baltic Sea







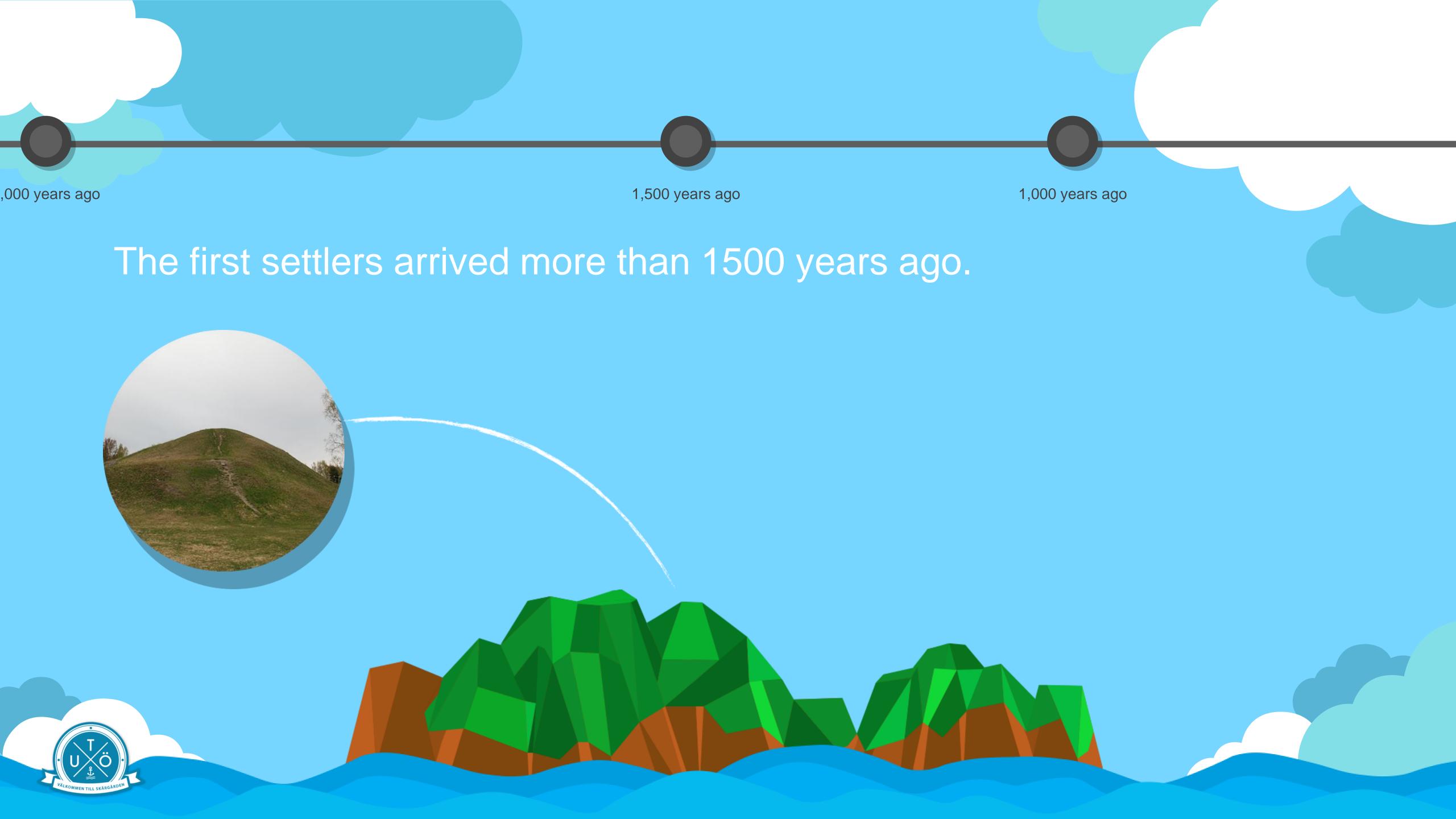


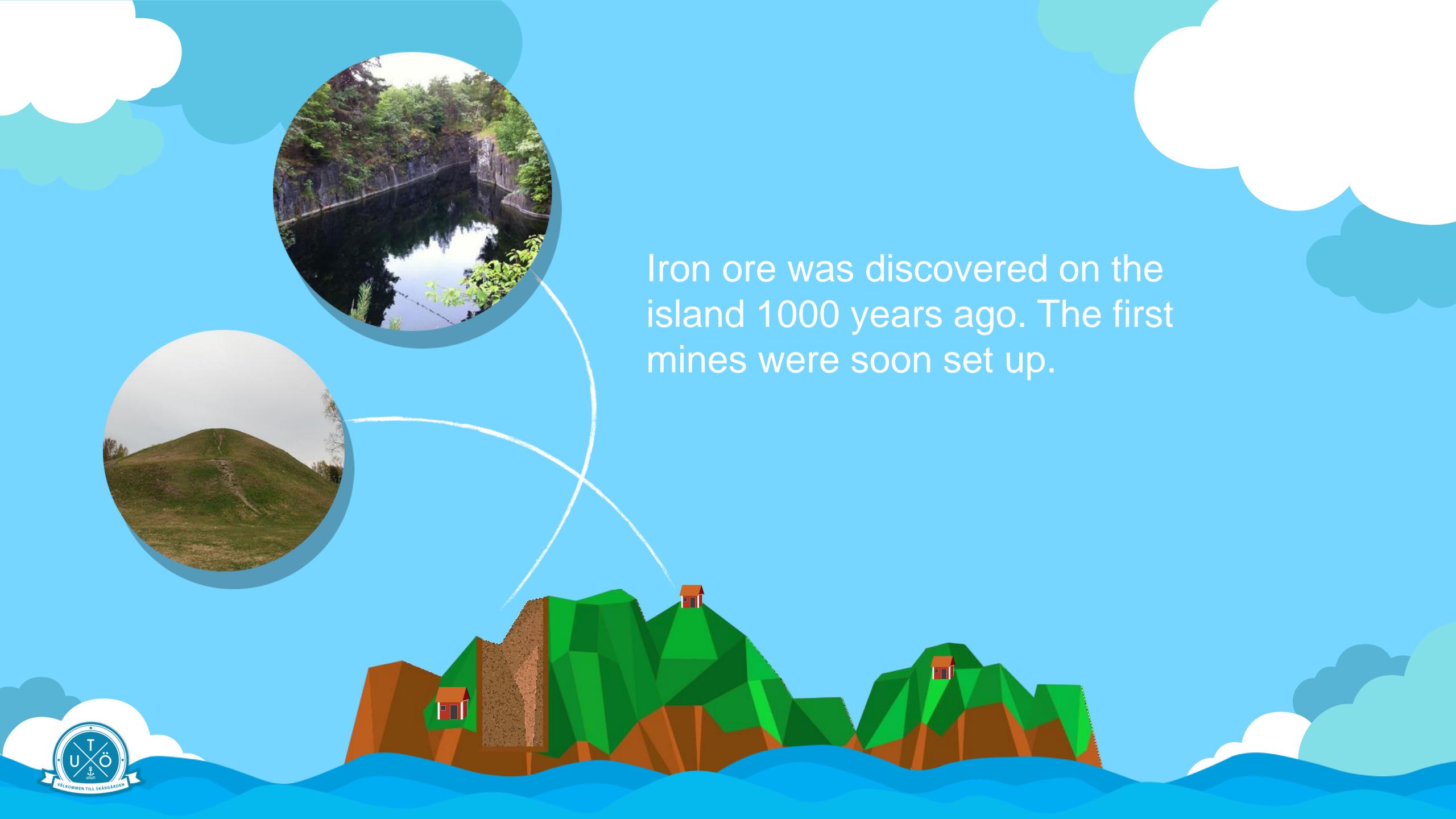


Theme 1:

A chain of events had given the island a beautiful and unique nature.











Theme 2:

By the 20th century, the island's culture was blooming.



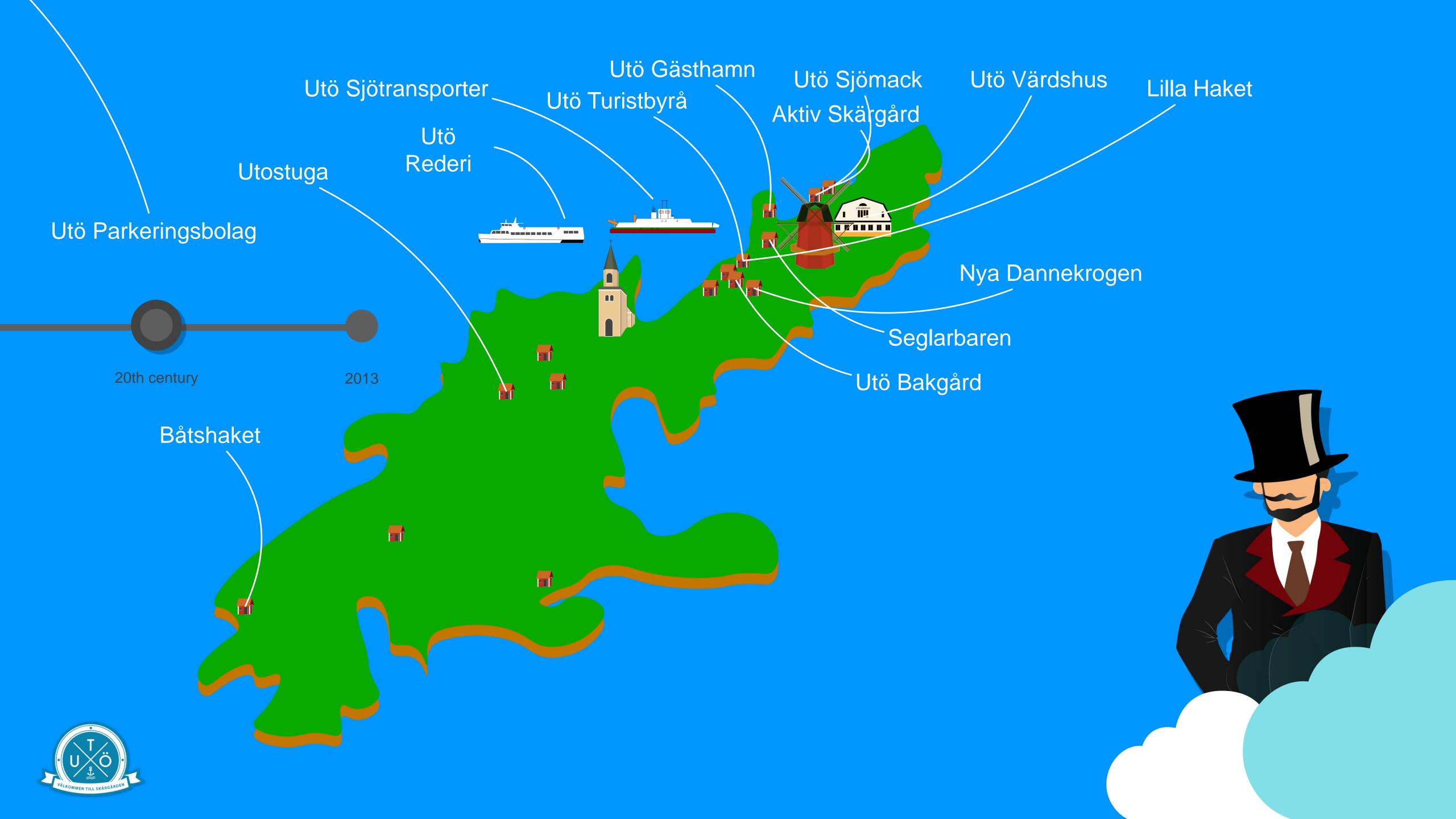








For 100 years, Utö kept developing as a destination in E.W. Lewin's spirit. Focusing on **nature** and **culture**.



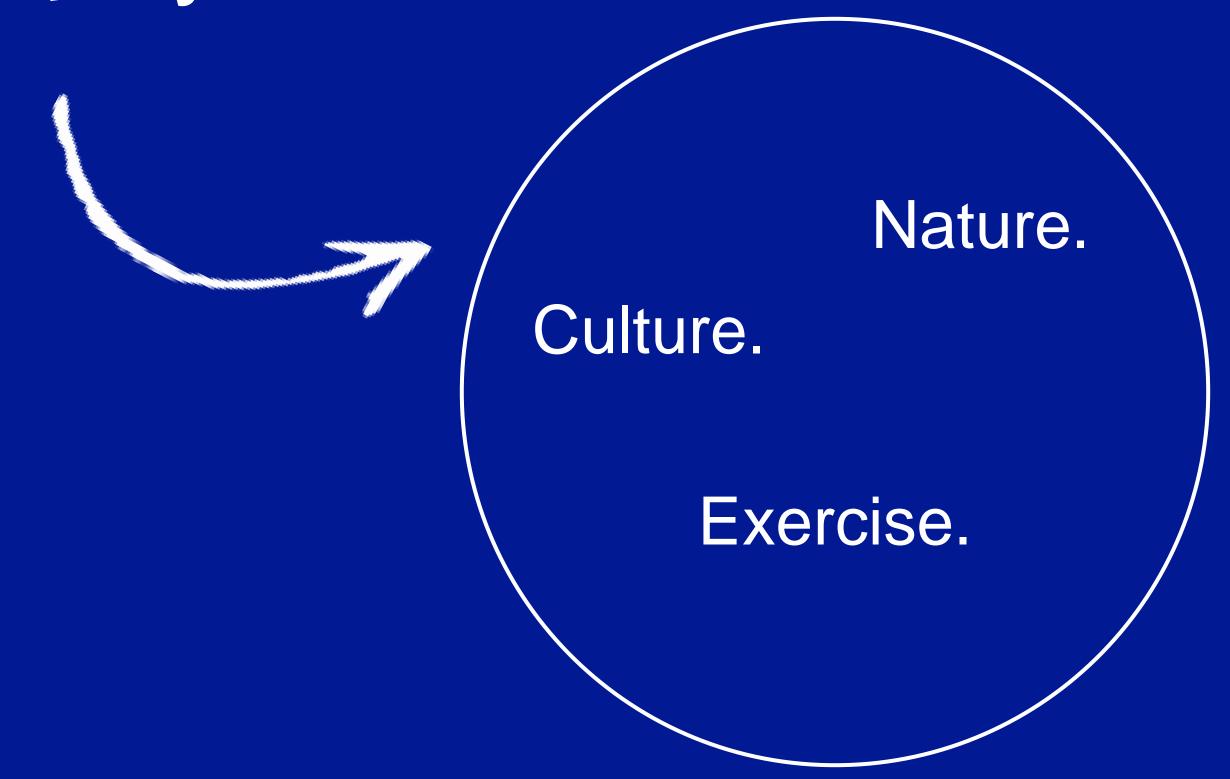
Then something happened.



Theme 3: Suddenly, Utö was associated with **exercise**.

Exercise.

This is why people visit Utö!

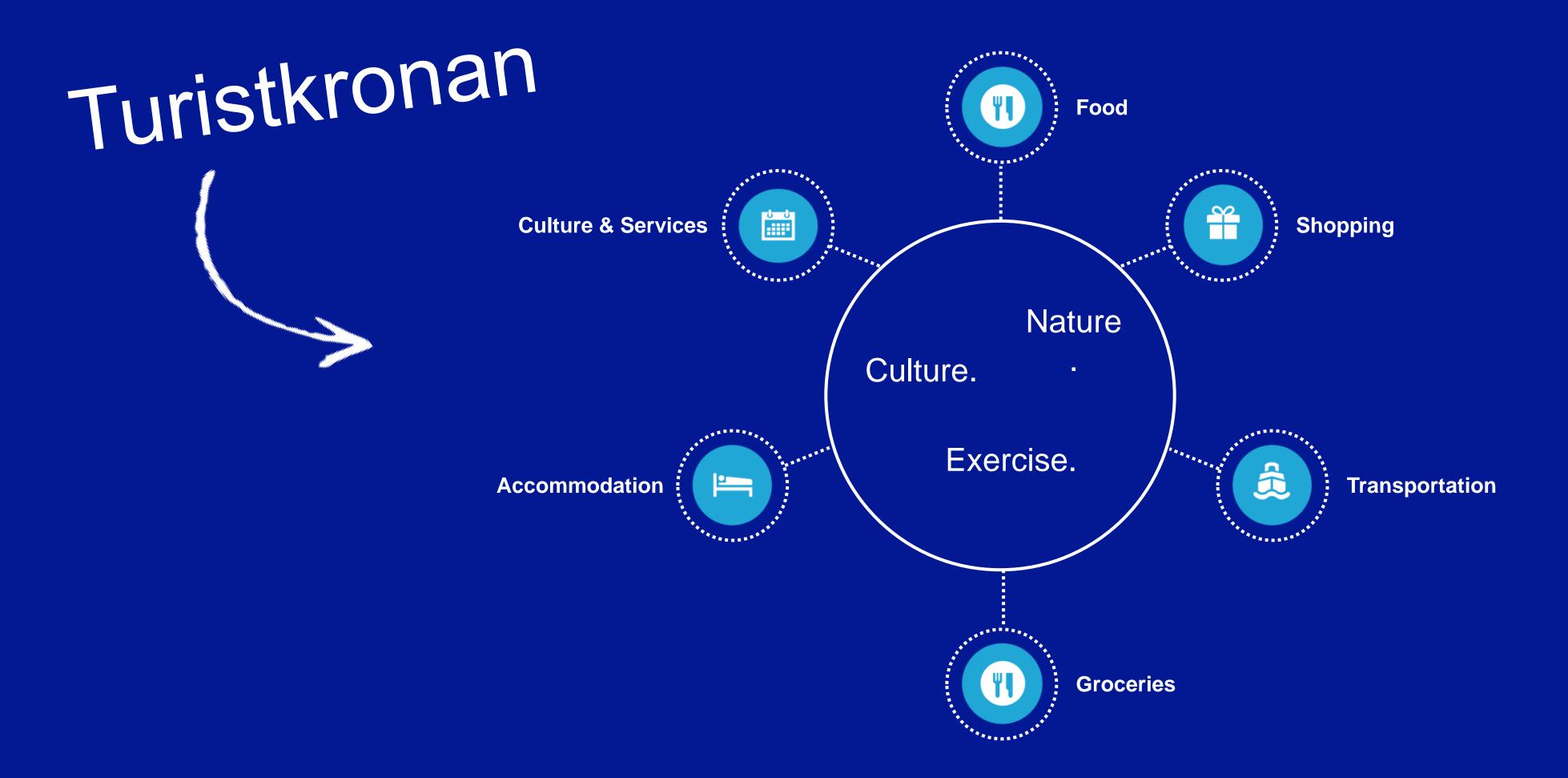


Making the visit unforgettable

Building for the future with **Turistkronan**

How can we support our themes?





Let's look at some examples







Utö Gästhamn

Transportation

- Getting to and from the island was easy

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- Possible to see the vicinity
- Ground transport close to non-existent

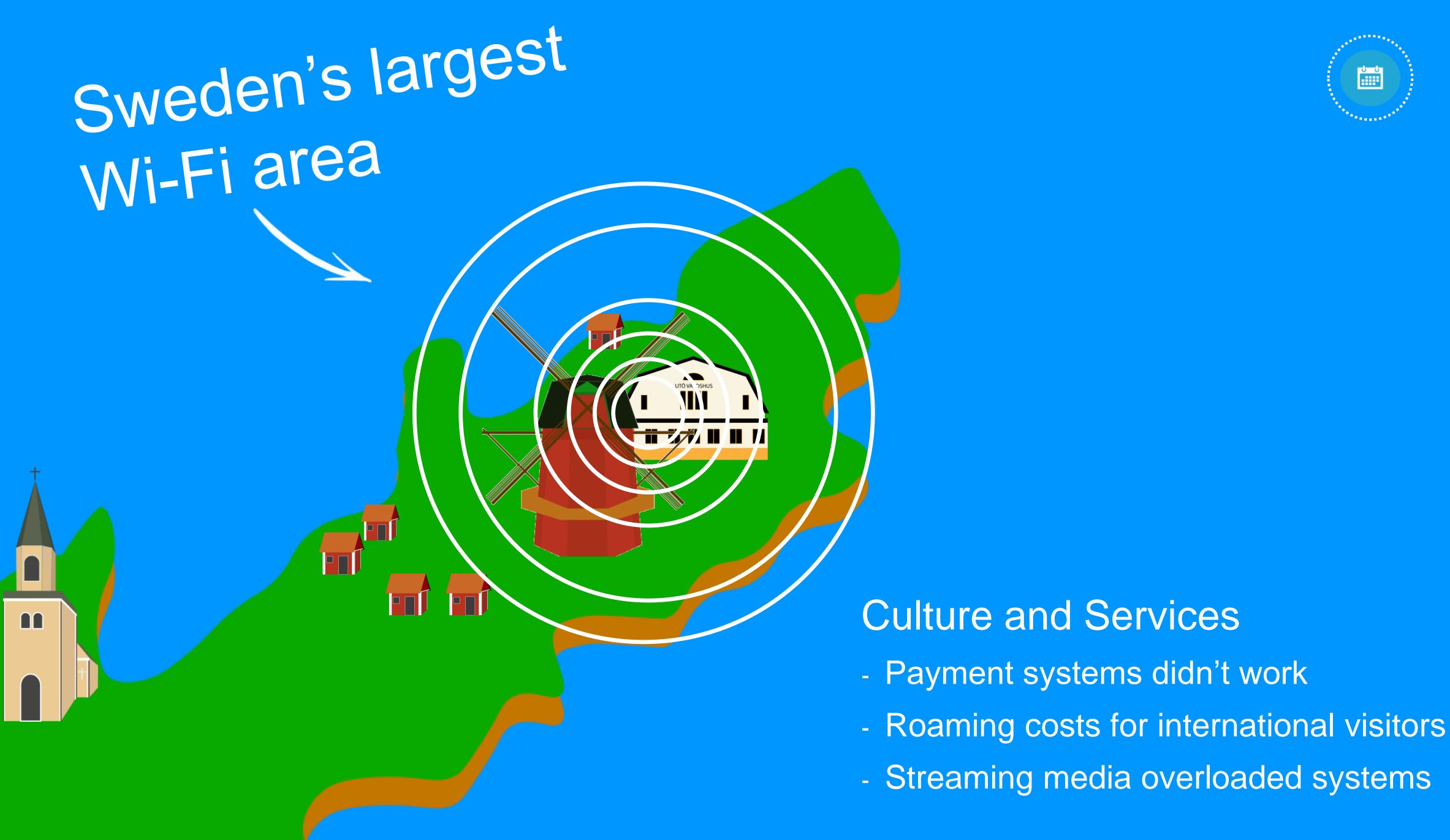




Culture and Services

- Payment systems didn't work
- Roaming costs for international visitors
- Streaming media overloaded systems







Summary

14 businesses working together

















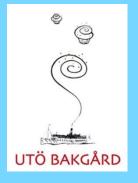




Utö Parkerings AB

Projects to date

A clear marketing strategy
Outdoor gym
Hiking trails
Bus line
WiFi area





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Building a destination takes time



Utilize your natural themes, don't try to "shoehorn"



Your themes are not enough. Make the visit unforgettable.



Collaboration is everything.



Thank you! Questions?

